



2018 SEASON PRICE LIST

Issue 5 | 6th March 2018



TOGETHER WE'RE GOING PLACES

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MODEL	FIAT DUCATO	GROSS VEHICLE	OVERALL LENGTH	EX WORKS PRICE	VAT @ 20%	EX WORKS PRICE	ON THE ROAD
	EURO 6	WEIGHT	MTRs(FT. Ins)	Excl. VAT		Incl. VAT	PRICE
	(BHP)	(KGS)	(All measurements are approximate)	(Excluding 'on the road' charges - see right hand column)		(Excluding 'on the road' charges - see right hand column)	Incl. VAT
COMPACT LEISURE VEHICLE RANGE							
V-LINE							
540 SE	115	3500	5.41m (17'9")	£37,918	£7,584	£45,502	£46,847
610 SE	115	3500	5.99m (19'7")	£39,281	£7,856	£47,137	£48,482
635 SE	115	3500	6.36m (20'10")	£40,634	£8,127	£48,761	£50,106
636 SE	115	3500	6.36m (20'10")	£40,634	£8,127	£48,761	£50,106
LUXURY COACH BUILT RANGE							
IMALA AVAILABLE AS HI-LINE OR LO-LINE VARIANT – NO COST OPTION							
615	130	3500/3650	6.34m (20' 9")	£39,347	£7,870	£47,217	£48,562
620	130	3500/3650	6.34m (20' 9")	£40,117	£8,023	£48,140	£49,485
625	130	3500/3650	6.34m (20' 9")	£39,347	£7,870	£47,217	£48,562
715	130	3500/3650	7.06m (23' 2")	£41,377	£8,276	£49,653	£50,998
720	130	3500/3650	7.06m (23' 2")	£42,147	£8,429	£50,576	£51,921
730	130	3500/3650	7.25m (23' 9")	£42,613	£8,523	£51,136	£52,481
732	130	3500/3650	7.25m (23' 9")	£42,613	£8,523	£51,136	£52,481
734	130	3500/3650	7.25m (23' 9")	£42,613	£8,523	£51,136	£52,481
TRACKER AVAILABLE AS HI-LINE OR LO-LINE VARIANT – NO COST OPTION							
EKS	130	3500/3650	6.45m (21' 2")	£45,358	£9,072	£54,430	£55,775
RS	130	3500/3650	6.94m (22' 9")	£47,172	£9,434	£56,606	£57,951
FB	130	3500/3650	7.14m (23' 5")	£47,643	£9,529	£57,172	£58,517
LB	130	4250	7.60m (24' 11")	£49,391	£9,878	£59,269	£60,614
RB	130	4250	7.60m (24' 11")	£49,391	£9,878	£59,269	£60,614
APACHE AVAILABLE AS HI-LINE OR LO-LINE VARIANT – NO COST OPTION							
632	130	3500/3650	7.40m (24' 3")	£47,644	£9,529	£57,173	£58,518
634	130	3500/3650	7.40m (24' 3")	£47,644	£9,529	£57,173	£58,518
700	130	4250	7.55m (24' 9")	£50,837	£10,167	£61,004	£62,349
FRONTIER AVAILABLE AS HI-LINE OR LO-LINE VARIANT – NO COST OPTION							
DAKOTA - ALKO	148	4500	7.65m (25' 1")	£56,852	£11,371	£68,223	£69,568
SERRANO - ALKO	148	4500	8.05m (26' 5")	£57,440	£11,488	£68,928	£70,273
DELAWARE - ALKO	148	4500	8.05m (26' 5")	£59,058	£11,812	£70,870	£72,215
DELAWARE 'S' - ALKO	148	4500	8.05m (26' 5")	£59,058	£11,812	£70,870	£72,215
SCOUT - ALKO	148	4500	8.05m (26' 5")	£59,058	£11,812	£70,870	£72,215
COMANCHE - ALKO - TAG AXLE	177	5000	8.78m (28' 10")	£67,589	£13,518	£81,107	£82,452
COMANCHE 'S' - ALKO - TAG AXLE	177	5000	8.78m (28' 10")	£67,589	£13,518	£81,107	£82,452
FIAT ENGINE & TRANSMISSION OPTIONS NOTE: AS THESE ITEMS ARE FACTORY FITTED, EXTENDED LEAD TIMES USUALLY APPLY. FOR MORE INFORMATION PLEASE CONTACT YOUR AUTO-TRAIL STOCKIST.							
130BHP MANUAL ENGINE UPGRADE (IN LIEU OF 115BHP) - VAN ONLY				£750	£150	£900	-
148BHP MANUAL ENGINE UPGRADE (IN LIEU OF 130BHP)				£996	£199	£1,195	-
177BHP MANUAL ENGINE UPGRADE (IN LIEU OF 148BHP)				£1,600	£320	£1,920	-
177BHP MANUAL ENGINE UPGRADE (IN LIEU OF 130BHP)				£2,350	£470	£2,820	-
COMFORT-MATIC 6 SPEED AUTOMATIC GEARBOX – AVAILABLE ON 130/148 AND 177BHP ENGINES				£1,700	£340	£2,040	-
FIAT MOPAR CAMPER ASSIST - EXTENSION FROM 2 TO 5 YEARS (TO BE PURCHASED AT TIME OF SALE)				£722.40	£144.00	£866.40	-

IMPORTANT INFORMATION

On the road charges include: All manufacturers delivery charges, number plates, 12 months Vehicle Excise Duty and 1st Registration Fee (as set by H.M. Government) – total £1,345.

Free 3650kg upgrade available (Coach built models only and conditions apply) – contact your dealer for more information.

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PRICE	V-LINE		IMALA							TRACKER					APACHE			FRONTIER					ADDITIONAL WEIGHT							
	SE MODELS	SPORT MODELS	615	620	625	715	720	730	732	734	RS	EKS	FB	LB	RB	632	634	700	DAKOTA	SERRANO	DELAWARE	DELAWARE 'S'		SCOUT	COMANCHE	COMANCHE 'S'				
MEDIA PACK – COST OPTION FOR V-LINE, IMALA, TRACKER, APACHE AND FRONTIER INCLUDES:																														
<ul style="list-style-type: none"> • 18.5" Avtex wide screen TV/DVD incorporating digital and satellite tuners • Large colour touch screen radio/CD player incorporating: <ul style="list-style-type: none"> – Western European satellite navigation system • DAB/FM/AM Radio tuner incorporating: <ul style="list-style-type: none"> – Aux/USB/iPod connection – Integrated MP3 – Bluetooth hands free system for audio streaming and SMS reader • Colour reversing camera (fitted to windscreen on V Line) • Steering wheel radio controls • Status TV Aerial with digital signal finder 	£1,149	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	6kg
* MEDIA PACK PLUS – COST OPTION FOR IMALA, TRACKER, APACHE AND FRONTIER. PACK INCLUDES:																														
<ul style="list-style-type: none"> • Maxview 65cm folding remote control roof mounted fully automatic self seeking satellite system and receiver • 18.5" Avtex wide screen TV/DVD incorporating digital and satellite tuners • Large colour touch screen radio/CD player incorporating: <ul style="list-style-type: none"> – Western European satellite navigation system • DAB/FM/AM Radio tuner incorporating: <ul style="list-style-type: none"> – Aux/USB/iPod connection – Integrated MP3 – Bluetooth hands free system for audio streaming and SMS reader • Colour reversing camera • Steering wheel radio controls 	£1,999	–	–	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	10kg

*Media pack info - Avtec TV situated either in the cab (drop down version) or within the rear lounge area if applicable - please refer to the website for more details. Please refer to the full brochure for more details.

*Please note TV aerial is deleted when Media Pack Plus is chosen



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PRICE	V-LINE		IMALA							TRACKER					APACHE			FRONTIER						ADDITIONAL WEIGHT				
	SE MODELS	SPORT MODELS	615	620	625	715	720	730	732	734	RS	EIS	FB	LB	RB	632	634	700	DAKOTA	SERRANO	DELAWARE	DELAWARE 'S'	SCOUT		COMANCHE	COMANCHE 'S'		
V-LINE 'SPORT' PACK - fitted to standard V Line SE models only - not available on 540 SE																												
GRP moulded rear panel with gas strut boot area incorporating leveling blocks, desmo table leg/tripod and 25m hook up cable	£1,795	£	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Bow fronted, two tone upper locker doors		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Luxury U shaped rear lounge with wrap around upper locker storage		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Flush fit side windows		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
External shower point		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gas BBQ point within rear boot area		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Exclusive soft furnishing scheme		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
EXTERIORS OPTIONAL EXTRAS																												
Auto-Trail Connect - Thatcham Category 6 approved tracking system (Purchased through 'MyAutotrail' online)	£95	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Additional leisure battery	£120	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£
100 Watt Solar Panel (Std fitment on all V-Line & Frontiers)	£299	STD	STD	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£
12v Thermostatic heater fitted to Fresh/Waste tanks (price per tank)	£125	-	-	-	-	-	-	-	-	-	-	-	-	-	£	£	£	£	£	£	£	£	£	£	£	£	£	£
Raise Rear Bed by 350mm and add 1 x 'G' Door to Nearside	£375	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Raise Rear Bed by 250mm and add 2 x 'G' Doors to Near & Offside	£475	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross vehicle weight upgrade from 3500kg to 3650kg before vehicle registration	No charge	-	-	OPT	OPT	OPT	OPT	OPT	OPT	OPT	OPT	OPT	OPT	OPT	-	-	OPT	OPT	-	-	-	-	-	-	-	-	-	-
Rear Corner Steadies	£160	-	-	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£
Rear protection bar - for use with fitment of optional Witter bike rack or as a protection bar only	£195	-	-	-	-	-	-	-	-	-	-	-	-	-	£	£	£	£	£	£	£	£	£	£	£	£	£	£
Witter cycle carrier - designed to carry 2 x electric bikes (60 kg max weight) - ordered direct through Auto-Trail aftersales	£395	-	-	-	-	-	-	-	-	-	-	-	-	-	£	£	£	£	£	£	£	£	£	£	£	£	£	£
Fixed flange fully approved "Witter" towbar and electrics (V Line only)	£550	£	£	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Detachable fully approved "Witter" towbar and electrics (Coach built range only)	£550	-	-	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£
INTERIOR OPTIONAL EXTRAS																												
Change of upholstery/curtains from STD (full sets only) (excludes leather options) – options available:																												
• Victoria luxury upholstery (no curtains supplied on V Line SE)	-	STD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
• Vienna luxury upholstery (no curtains supplied on V Line Sport)	-	-	STD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
• Isabel luxury upholstery with dress curtains	-	-	-	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	-	-	-	-	-	-	-	-	-	-	-	-	-	-
• Talia luxury upholstery with full draw curtains	£125	-	-	-	-	-	-	-	-	-	STD	STD	STD	STD	STD	£	£	£	£	£	£	£	£	£	£	£	£	£
• Adena luxury upholstery with full draw curtains	£125	-	-	-	-	-	-	-	-	-	-	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£
• Fawn luxury upholstery with full draw curtains	£125	-	-	-	-	-	-	-	-	-	-	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£
• Lucia – leather upholstery (fixed bed models only)	£1,399	-	-	-	-	£	-	£	£	£	-	-	£	£	£	£	£	-	-	-	-	£	£	-	-	-	-	-
• Lucia – leather upholstery (fixed bed Twin axle models only)	£1,699	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Circular coffee table and boom arm – supplied loose for dealer fitment	£200	-	-	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£
SEAT BELT AND SEATING OPTIONAL EXTRAS																												
Option 'A' – Half Dinette With 2 Forward Facing Seatbelts – HD	£825	-	-	-	-	-	£	STD	£	£	£	£	-	-	£	£	£	£	£	£	£	-	-	-	-	-	-	-
Option 'B' – Full Double Dinette with 2 Forward Facing Seatbelts – DD	£875	-	-	-	STD	-	-	-	-	-	-	-	-	-	-	-	STD	-	-	-	-	-	STD	£	£	£	£	£
Option 'C' – Lounge 'L' Shaped Dinette with 2 Forward Facing Seatbelts – LD	£875	-	-	-	OPT	-	-	-	-	-	-	-	-	-	-	-	OPT	-	-	-	-	-	OPT	£	£	£	£	£
Rear Facing 3 point belts fitted to Double Dinette – Option 'B' price needs adding to this price	£550	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	£	-	-	-	-	-	-	£	£	£	£	£